



THE BENEFITS OF LEASING

A guide for Users

LEASELINE

The tax efficient way to finance your security system



Leasing: The ideal way to Finance your Security System



Leasing eases your cash flow.

You cannot afford to cut corners when investing in a new security system for your business. By leasing the system, you can reduce the pressure on your finances as it replaces a substantial cash investment with a much smaller rental payment.

Leasing is a highly effective cash management tool.

By reducing your monthly outgoings, leasing frees finance for other aspects of your business operations that depend on cash, such as salaries and stock purchases.

Leasing is tax efficient.

100% of your lease rental payments can be set against your company's corporation tax liabilities in the same tax year. An outright purchase however is treated as an asset and this means that only a depreciating portion of its value can be written down against tax each year.

Leasing makes security affordable.

The ideal security system for your business is instantly more affordable if leased. By replacing a large capital investment with small monthly payments you can immediately afford the most appropriate security system for your business. Why compromise on security solutions when you don't need to?

Key Leasing Benefits




Key Leasing Benefits

- No large capital investment outlay required to pay for the equipment
- Overhead cost of installation rolled into rental payment
- Fixed cost covering all security purchases including equipment, installation and commissioning
- Existing credit facilities kept intact for other purchases
- Rental payments are 100% tax deductible, reducing your company's tax liability each year

As the business grows or your needs change, equipment can be added to the system on lease. There are several options available including 'upgrade' where the outstanding rentals are taken into a fresh lease agreement along with all the costs for the new equipment. LeaseLine can discuss the best options for you at any time during the lifetime of the lease.



How Leasing Works



Leasing is a reliable and trusted method of finance. It is easy to understand, easy to manage and very flexible.

- A lease agreement is between the user of the system and the finance company (the owner), not the supplier or installer of the equipment
- The user is approved for finance before installation work begins. The agreement is signed beforehand, with an Acceptance Certificate signed when the work has been completed to the user's satisfaction
- The user is committed to pay a set number of rentals to the owner over a specified period. The rental charge is fixed throughout the term of the contract
- A maintenance inclusive agreement gives the user peace of mind and avoids additional costs on top of the lease rental although many users prefer to have the service contract direct with their installer
- As advances in technology occur, or the user's needs change, the system can be upgraded to suit the demands being made upon it and a new rental agreed

Why LeaseLine?



Why LeaseLine?

- LeaseLine is dedicated to the security industry
- LeaseLine lease all security solutions including access control and intruder alarm systems, fire systems, barriers and gates, Electronic Article Surveillance, and the whole range of analogue, digital and IP-based CCTV solutions
- LeaseLine is committed to maintaining the highest standards of prompt customer service
- For speed of installation and for your convenience, LeaseLine is available through your installer
- All contracts are prepared for signature when the installer is instructed to proceed; subject to status, the paperwork is usually dispatched within 24 hours



Leasing Solutions

Lease Rates;

Payment Profile

5 Year Lease Equipment Value	Payment Profile (Quarterly)	Cost; Per Week	Per Month
£1000	1+19	£5.41	£23.43
£2500	1+19	£13.52	£58.58

3 Year Lease Equipment Value		Cost; Per Week	Per Month
£1000	1+11	£8.15	£35.32
£2500	1+11	£20.38	£88.29

The lease rate depends on the lease value and term profile. The minimum lease value is £1,000. The rates can improve for lease values above £5,000.

Please contact us on 01254 664747 to start the easy lease process.

Lease a complete Tour in a Box from as little as £5 per Week

So that you can provide the same exceptional level of tour monitoring services to all your clients without having to spend company capital reserves on equipment, we've teamed up with a leading financial services provider that specialises in leasing to the security sector.

Key benefits of choosing leasing over outright purchase:

There is NO capital outlay
 The rental is FIXED through the term
 Rentals are fully TAX DEDUCTIBLE
 The leased system can be UPGRADED
 It makes the PES System very AFFORDABLE!





Price List 2007

"Tour in a Box"	Price ex VAT
WinKontrol Standard—Mini	£595
WinKontrol Standard—Forte	£795
WinKontrol Standard—Profi	£995
WinKontrol Professional—Mini	£995
WinKontrol Professional—Forte	£1195
WinKontrol Professional—Profi	£1395
WinKontrol Remote Download *	£395
Standard to Professional Upgrade	£395
Additional Items	Price ex VAT
PES Mini Sensor	£199
PES Forte Sensor	£395
PES Profi Sensor	£495
USB 2.0 Adaptor / Downloader	£100
Data Download Tag	£10
Checkpoints with Basic Holder	£3
Checkpoints with ANTI-Vandal Holder	£5
Employee ID Tag	£3
Incident Wallet	£50

All prices are subject to change without notice. E & O E

* WinKontrol Remote Download adds the facility to transmit patrol data via email from remote sites to a central server or control room